Brilliant Employees and Vibrant Communities

In April 2021, the Company commenced its new medium-term management plan, Let's Do It! ~Brilliant Employees and Vibrant Communities~ effective through March 2024.

### Vision

A corporate group needed by communities, one that inspires a sense of shared emotions and excitement with our customers

As "the community's own financial institution" that customers can consult regarding any matter, whether financial or non-financial, we aim to revitalize regions and be a corporate group needed by communities by providing one-to-one added value to each and every customer in a timely and appropriate manner.

### **Basic strategies**

- · Enhance the consultation-type business model
- Strengthen contact points with customers
- Business Process Re-engineering

# **KPI**

Item	2024	2023
Profitability of services for customers (non-consolidated) *1	Earn a profit	¥3.5 billion
Capital adequacy ratio (consolidated)	8.3% or higher	8.52%
Core OHR (consolidated) *2	Around 75%	71.9%
Net income attributable to owners of the parent (consolidated) *3	¥9.5 billion or more	¥4.8 billion
Fees and commissions profit ratio (non-consolidated) *4	13% or higher	13.9%
Number of consulting proposals for businesses (non-consolidated) *5	3,300 or more	4,053
Number of consulting proposals for individuals (non-consolidated) *6	33,000 or more	40,218

# Basic Policy on Sustainability

The OKB Group recognizes that addressing sustainability issues is a key management task and is committed to realizing the Group's management vision by "contributing to the creation of sustainable communities as a leader of a recycling-oriented local community."



Management vision: To always be respected and trusted by the local community.

# Response to TCFD Recommendations

The Company endorsed the recommendations of the Task Force on Climate-Related Financial Disclosures (TCFD) in December 2021. The Company will continue working to enhance climate change-related information disclosure in line with the framework in the TCFD recommendations.

Loan and deposit profit + Fees and commissions profit - Expenses \*2 Expenses ÷ Core gross business profit Net income attributable to owners of the parent \*4 Fees and commissions profit ÷ Core gross business profit Number of proposals regarding assistance in formulating business plans, consultations regarding business succession, arranging business matching meetings, obtaining useful information related to medical, nursing care, and education providers, etc.

<sup>\*6</sup> Number of proposals regarding assets under management, trusts, etc.